# **Cover Sheet: Request 14435**

### THE 3XXX Arts Administration

Info	
Process	Course New Ugrad/Pro
Status	Pending at PV - University Curriculum Committee (UCC)
Submitter	Stanley Kaye stankaye@ufl.edu
Created	11/8/2019 1:50:40 PM
Updated	12/20/2019 2:01:46 PM
Description of	Arts Administration Course for new BA Specialization in theater management
request	

### Actions

Step	Status	Group	User	Comment	Updated		
Department	Approved	CFA - Theatre and Dance 011304000	Peter Carpenter		12/9/2019		
No document changes							
College	Approved	CFA - College of Fine Arts	Jennifer Setlow		12/20/2019		
No document changes							
University Curriculum Committee	Pending	PV - University Curriculum Committee (UCC)			12/20/2019		
No document changes							
Statewide Course Numbering System No document of	banges						
Office of the							
Registrar							
No document changes							
Student Academic Support System							
No document changes							
Catalog							
No document changes							
College Notified							
No document of	changes						

## Course|New for request 14435

### Info

**Request:** THE 3XXX Arts Administration **Description of request:** Arts Administration Course for new BA Specialization in theater management

Submitter: Jennifer Setlow jsetlow@ufl.edu Created: 12/20/2019 2:01:31 PM Form version: 2

### Responses

Recommended Prefix THE Course Level 3 Course Number xxx Category of Instruction Advanced Lab Code None Course Title Arts Administration Transcript Title Arts Administration Degree Type Baccalaureate

Delivery Method(s) On-Campus Co-Listing No

Effective Term Fall Effective Year 2020 Rotating Topic? No Repeatable Credit? No

Amount of Credit 3

S/U Only? No Contact Type Regularly Scheduled Weekly Contact Hours 3

**Course Description** This course will introduce students to the practical skills required for the successful management of arts organizations. Areas covered will include community and civic engagement in the arts, budgeting, marketing, fundraising, audience development, contracts, board governance, and issues associated with the founding of a nonprofit organization. **Prerequisites** THE2000 or THE2020

### Co-requisites none

**Rationale and Placement in Curriculum** This course provides the student with a foundational knowledge of principles of arts administration. It introduces the student to the essential vocabulary, theories and practices of administration and management within a variety of arts-based organizations and settings. It is placed on the 3000-level so that students will have completed their lower-division, practice-based study of related areas of theatre or other arts disciplines.

**Course Objectives** By the end of this course, students will have developed an understanding of the critical areas which arts administrators must manage, including Development, Fundraising, Budgeting, Grant writing, Marketing and Audience Development. Additionally, students will discover advanced concepts applied by arts administrators.

As arts organizations become increasingly complex, they will demand knowledgeable and skilled individuals with an aesthetic sensibility, business acumen and a keen understanding of current issues and trends that are relevant to those organizations' health, prosperity, and in some cases, survival. Designed primarily for students in the performing and visual arts, this class will complement their training as artists, teachers and practitioners, and help lay the foundation for their future participation in arts organizations either as leaders or as participants and supporters.

**Course Textbook(s) and/or Other Assigned Reading** Arts Management Uniting Arts and Audiences in the 21st Century, Ellen Rosewall, Oxford University Press, 2014.

Weekly Schedule of Topics Week 1 Chapter 1: What is Arts Management? Week 2 Chapter 15: Community and Civic Engagement in the Arts Week 3 Chapter 2: Management in the Arts Chapter 3: Organizational Structure Week 4 Chapter 16: Advocating for the Arts Week 5 Chapter 12: Education and the Arts Week 6 Chapter 4: Planning for Organizational Success Week 7 Chapter 5: Governance and the Board of Directors Week 8 Chapter 6: Human Resources in the Arts Organization; Chapter 7: Program, Planning and Evaluation Week 9 Chapter 8: Financial Management in the Arts Organization Week 10 Chapter 9: Planning for Financial Management Week 11 Chapter 10: Fundraising Basics Week 12 Chapter 11: Fundraising Nuts and Bolts Week 13 Chapter 13: Marketing and Audience Development and Quiz Week 14 Chapter 14: Marketing Techniques Week 15 Final Presentations Grading Scheme 10% A Whole New Mind Quiz in class Week 2 10% Policy/Decision Making Tree due Week 3 10% Arts Advocacy Paper due Week 5 15% Select City's Arts Environment due Week 9 25% Final Project - Your Personal Immersion in the Arts and Arts Administration - Media Project due Weeks 13-151 20% Giant Matching and True/False Quiz due Week 13 10% Arts Administration Attendance Reports by Week 14 Instructor(s) Kevin Marshall Attendance & Make-up Yes Accomodations Yes UF Grading Policies for assigning Grade Points Yes **Course Evaluation Policy Yes**